



Business perspectives

September 2015

...to strengthen, enhance and protect our members through political advocacy, economic development, community promotion and member programs and services.

Kruse to Discuss 2015 and 2016 Legislative Sessions at September's Membership Meeting

The chamber's September 21 membership meeting will feature Oregon State Senator Jeff Kruse. Kruse will examine the issues and outcomes from the 2015 Oregon legislative session. The senator will also venture to forecast what we may see during upcoming special sessions as well as the 2016 Oregon Legislative Assembly. The September luncheon will provide chamber members the opportunity to ask Senator Kruse questions on specific legislation and what he sees as the challenges facing our local businesses.

Senator Kruse found the 2015 legislative agenda very frustrating for jobs and the economy stating that the Roseburg Area Chamber had a list of bills they supported and a list they opposed. None of the bills they supported passed and all but one of the bills they opposed did pass. Kruse states, "so much for jobs and the economy."

The chamber's September membership meeting is generously sponsored by **CSO Financial**. Reservations are required. Cost for chamber members is \$20 for a single ticket and \$150 for a table of eight. For non-members and the general public, the cost is \$30 per person. A buffet lunch is included. Reservations and payment may be made online at www.roseburgareachamber.org/chamber/events.php or by completing and faxing the reservation form on page 3. Without an advanced reservation there will be no admittance. Tickets are not sold at the door. **Reservation deadline is Thursday, September 17, 2015.**



Trout Wealth Management Hosts After Hours

Please join the Roseburg Area Chamber of Commerce and **Trout Wealth Management** for Business After Hours on Tuesday evening, September 8 from 5 to 7 p.m. Trout Wealth Management is located at 1700 NW Garden Valley Boulevard Ste. 105 in the Opus Center.

The chamber's first business networking event of the falls season will serve the usual delicious hors d'oeuvres, local Umpqua Valley wines and craft beer from Roseburg chamber members. There is a \$3 cost of admission at the door.

Don't forget to bring your business cards to enter for great door prizes, including this month's grand prize, an overnight stay and dinner at Steamboat Inn!

Upcoming Events

Tuesday, September 8
Business After Hours
Trout Wealth Management

1700 NW Garden Valley Blvd., Ste. 105
5 to 7 p.m.

Monday, September 21
Membership Meeting

Sponsored by: 

2015 Legislative Session Outcomes and 2016 Expectations

11:30 a.m. to 1 p.m.

Community Conference Hall

Douglas County Fairgrounds

Reminder!

Ballots for the election of
chamber board
members with terms
commencing

January 1, 2016 are due
back to the chamber no
later than 5 p.m. on
Wednesday, September 9.

Faxed, photocopied or late
ballots will **not** be
accepted.

2015 Board of Directors

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CHAMBER STAFF

541-672-2648

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Office & Visitor Center Manager

Carol Zech
Information Specialist



Fax: 541-673-7868

Visitor Center
541-672-9731
800-440-9584

www.RoseburgAreaChamber.org

Welcome New Members

Comfort Inn Roseburg

Prat Patel

1539 Mulholland Drive, 97470

541-957-1100

prat@kghotels.com

Lodging

Recently renovated hotel conveniently located off I-5 in Roseburg, providing business travelers access to their business center. Amenities include indoor heated pool, whirlpool and exercise room, free WiFi, free newspaper Monday through Friday and free coffee and parking.

Cooper Ridge Winery

Robin Ray

1389 Old Garden Valley Road, 97471

541-420-6650

cooperridgevineyard@gmail.com

cooperridgevineyard.com

Wineries

Wines are produced with all estate grown grapes. Featured wines include Pinot Noir, Merlot, Syrah, Tempranillo, Riesling, Voignier and Gruner Veltliner. The tasting room is located in the heart of the Umpqua with a breathtaking panoramic view over Garden Valley.

GCR Tires & Service

Tami Klein

7101 Old Highway 99N, 97470

541-672-4079

gertires.com

Tire Dealers

Providing off-the-road and on-the-road, mining and agriculture tire products. Let us take care of your tires and decrease your downtime. We will keep you moving with genuine, complete and reliable employees offering 24/7 emergency service.

Geneva Academy

Brian Turner

2152 NE Vine Street, 97470

541-637-7500

info@genevaroseburg.com

genevaroseburg.com

Schools

A private K12 classical Christian School using proven content and methods of our forefathers, adapting the classical trivium (grammar, logic, rhetoric) to student development. The challenging environment forms thinking, articulate students who delight in truth, beauty and goodness.

Jimmy John's

Ron Osburn

3019 NW Stewart Parkway, Ste. 301, 97471

541-672-5646

clpm.llc.3250@aol.com

JimmyJohns.com

Restaurants

Quick-serve chain specializing in gourmet sandwiches and plus gourmet chips. Family owned and operated with delivery and catering services available.

(More new members on next page)



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Thank You Reinvesting Members

Ashley Manor	Megabyte Computer Services & Cyber Café
Bay Cities Ambulance	Northwest Compounding Pharmacy
Cardinal Services, Inc.	The Oregon Community Foundation
Central Oregon & Pacific Railroad	Oregon Serigraphics
Douglas County Fire District #2	Riverview Terrace
Durham School Services	City of Roseburg
Dutch Bros. Coffee	Seven Feathers Casino Resort
Farwest Steel Corporation	Shelby Miguelena Construction Company
Flury Supply Co., Inc.	Two-Shy Brewing
Home Insulation Services	United Community Action Network
Howard Johnson Express Inn	Valley Credit Service, Inc.
InfoStructure	Valley Tanning
Ireland Brothers	West Harvard Furniture
MedCom Ambulance Authority	

Secure a 2016 Business After Hours Event

The Roseburg Area Chamber of Commerce is pleased to announce its 2016 Business After Hours dates.

**February 9, March 8, April 12, May 10, June 14,
September 13, October 11, November 8, December 13**

Roseburg Area Chamber member businesses interested in submitting an application to be considered for hosting an after hours event should contact the chamber for criteria information and to request an application.

Chamber holds nine Business After Hours yearly and only on the dates provided above. The time for “BAH” is 5 to 7 p.m. The cost is \$300 and specific criteria must be met for a member to be eligible to host this event. To ensure all qualified members that wish to host a Business After Hours have the opportunity to do so, the chamber will not repeat a “BAH” at a business held in recent years.

The chamber’s 2016 Business After Hours will be booked on a first-come, approved and signed contract basis. For more information or to request consideration for a 2016 BAH email sales@roseburgareachamber.org or call 541-672-2648, ext. 23.

Economic Forecast Sponsorships Available

The chamber has a couple sponsorship opportunities remaining for Economic Forecast 2016 on Thursday, November 12, held at **Seven Feathers Casino Resort**.

Sponsorship is a way of supporting the chamber’s efforts to continue to offer informative programs covering topics that affect the local business community. Economic Forecast 2016 is one of the largest economic development information exchanges offered the Douglas County business community.

If you would like more information about this or any sponsorship opportunity, please email program@roseburgareachamber.org or call 541-672-2648, ext. 30.

Roseburg Area Chamber of Commerce

FiveStar Member Club

Community Cancer Center

Oregon Pacific Bank

Southern Oregon Credit Service, Inc.

Gordon Wood Insurance & Financial Services

Welcome New Members

Jh 1 Media Marketing

Trevor Mauch
950 SE Oak Avenue, 97470
503-444-8776

trevor@trevormauch.com
trevormauch.com

Advertising & Marketing

A digital marketing agency that helps brands control the conversation around their brand using content on the web.

Rich Rayburn Roofing, LLC

Donna Rayburn
63265 Rice Road, Coos Bay, 97420
541-267-7476

sales@richrayburnroofing.com
richrayburnroofing.com

Roofing

Providing a variety of installation and repair services, including commercial, residential and manufactured home flat roof installation, deck shield installation, moss treatment, gutter repair, emergency repairs and skylight maintenance.

Terra Firma Foundation Systems

Ryan Beckley
761 NE Garden Valley, 97470
541-229-4049

info@terrafirmafas.com
terrafirmafas.com

Foundation Repair

A local foundation company providing basement waterproofing, crawl space encapsulation, waterproofing and repair and foundation stabilization and repair services for homes and businesses.

Got News?

Chamber members on the move include **Silke Communications** which has relocated offices to 181 Industrial Drive in Green and **Spectrum Prosthetics & Orthotics, LLC** has a new location at 3369 NE Stephens, Ste. 101.

Architrave Family of Companies has announced the appointment of Mitchell Hall as its new CEO.

September Calendar

8 & 22 7 a.m. Greeter's Committee*, Super 8 Conference Room

8 5 - 7 p.m. **Business After Hours**, Trout Wealth Management

21 11:30 a.m. **Membership Meeting**, Douglas County Fairgrounds (see flyer on page 2 for reservation information)

* Chamber Member Only Event/Activity. Official chamber meetings are held in the chamber conference room unless otherwise noted.



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Business Perspectives Publication Deadline

Business Perspectives is an official publication of the Roseburg Area Chamber of Commerce published monthly.



Chamber members are encouraged to submit items for publication. Copy deadline is the 10th of each month preceding the publication date. Information received after that date will be published subject to urgency and space availability.



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For advertising contact 541-672-2648, ext. 23 or email sales@roseburgareachamber.org
www.RoseburgAreaChamber.org

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Vol. 32 No. 9

Business Member Spotlight Watkinson Laird Rubenstein, PC

Brief Business History: Watkinson Laird Rubenstein, P.C. traces its roots to 1957. Some of the firm's current shareholders have practiced together for more than 30 years, and Derek Simmons has managed our Roseburg office for the past decade. While the firm's heart is in Roseburg, we also have offices in Eugene and Redmond, and in 2012, we welcomed Jim Dole (RHS Class of 1982) to represent the firm in its Grants Pass office.

Marketing Niche: We specialize in services to small business owners. We help from cradle to retirement: Purchasing a business, forming an entity, negotiating a commercial lease, navigating employment issues, drafting and reviewing contracts, advising on employee benefit plans, creating estate plans, negotiating a sale of the business—and riding off into the sunset.

Of course, that range of expertise includes a broad spectrum of services useful to individuals and nonprofits, as well. We can help with most everything legal, and if we cannot be of assistance ourselves, we will help find someone who can.

Business Philosophy: Our philosophy is to provide excellent service as efficiently as possible. We believe that word-of-mouth referrals are the best possible advertising, and we work hard to earn those recommendations.

Industry Trend: The trend for local attorneys is retirement! WLR has its share of attorneys with decades of experience, but we also have brought in bright young minds to help clients navigate the legal landscape. There has never been a more complex time to run a business, and our range of expertise helps our clients understand the issues.

Why Watkinson Laird Rubenstein, PC, joined the Roseburg Area Chamber of Commerce: WLR joined many years ago because the Chamber's members are our clients and their owners are our friends. In fact, part of our job description echoes the Chamber's mission: We advocate for and serve as the voice of our clients. Come in and see the many ways we can help.

(Winners are selected each month from a random drawing of chamber members.)
Congratulations to Derek Simmons, attorney at **Watkinson Laird Rubenstein, PC.**

Economic Trends

	June 2015	June 2014	July 2015	July 2014
Total Employment, DC	39,932	40,444	40,157	40,382
Total Unemployment, DC	3,293	3,980	3,657	4,090
Unemployment Rate	7.7%	9.4%	8.0%	9.3%

City of Roseburg Building Permit Values

	June 2015	June 2014	July 2015	July 2014
Residential	\$992,758	\$137,287	\$249,442	\$582,251
Commercial/Public	\$2,322,000	\$3,718,120	\$2,250,895	\$272,576
Total	\$3,314,758	\$3,855,407	\$2,500,337	\$854,827

Relocation Requests Received	8	8	6	17
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Lumber Composite Price (per 1000bf)	\$342	\$371	\$344	\$381
Structural Panel Composite Price (per 1000sf)	\$369	\$368	\$352	\$392

Information compiled from various sources. Some figures may be preliminary estimates.